

TONBRIDGE SWIMMING POOL
CUMULATIVE MANAGEMENT INFORMATION SUMMARY
1 APRIL 2007 TO 31 MARCH 2008 - PROVISIONAL

| CUMULATIVE TRADING STATEMENT | | | |
|-------------------------------------|-------------------|-------------------|-------------------|
| | BUDGET | PROFILE | ACTUAL |
| | 01.04.07-31.03.08 | 01.04.07-31.03.08 | 01.04.07-31.03.08 |
| TOTAL EXPENDITURE | 967,850 | 967,850 | 981,492 |
| TOTAL INCOME | (1,009,150) | (1,009,150) | (1,000,119) |
| DEFICIT/(SURPLUS) | (41,300) | (41,300) | (18,628) |

| KEY PERFORMANCE INDICATORS | | | | | | |
|-----------------------------------|-----|------------------|------------------|----------------|----------------|----------------|
| | | INCOME | | | USAGE | |
| | | 07-08 ACTUAL | 07-08 PROFILE | 06-07 ACTUAL | 07-08 ACTUAL | 07-08 PROFILE |
| SWIM - INDIVIDUAL | (1) | 415,772 | 430,000 | 423,017 | 173,963 | 179,916 |
| SWIM - SCHOOLS | | 34,200 | 31,000 | 29,570 | 22,800 | 20,667 |
| SWIM - CLUB | | 17,814 | 19,000 | 17,697 | - | - |
| HEALTH SUITE | (2) | 68,654 | 62,000 | 55,881 | 17,559 | 15,857 |
| COURSES | (3) | 171,976 | 166,000 | 149,164 | 41,641 | 40,194 |
| EXERCISE CLASSES | | 14,434 | 11,000 | 11,890 | 4,124 | 3,143 |
| CATERING | | 216,852 | 215,000 | 197,987 | - | - |
| GAMES HUT | | 16,786 | 24,500 | 15,223 | 13,537 | 19,758 |
| OTHER | | 99,080 | 93,000 | 84,746 | - | - |
| TOTAL | | 1,055,567 | 1,051,500 | 985,175 | 273,624 | 279,534 |

(1) Includes swim direct income accrued from 06-07 and to 08-09

(2) Includes swim direct plus income accrued from 06-07

(3) Includes course income accrued from 06-07

